

SECURI



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OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

Expires: October 31, 2004
Estimated average burden
hours per response...... 12.00

10/31

SEC FILE NUMBER

# FORM X-17A-5 A PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

NAME OF BROKER-DEALER: MAG Financial,	MM/DD/YY  NT IDENTIFICA	TION	MM/DD/YY	
NAME OF BROKER-DEALER: MAG Financial,		TION		
NAME OF BROKER-DEADER.	Inc			
	IIIC.	-	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (	Do not use P.O. Box	No.) FIRM I.D. No		
One Commerce Square, 2		eet		
•	(No. and Street)			
Philadelphia,	PA		19103	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PERSON T	O CONTACT IN RE	GARD TO THIS RE	SPORT	
			(Area Code - Telephone Numbe	
B. ACCOUNTA	ANT IDENTIFIC	ATION		
INDEPENDENT PUBLIC ACCOUNTANT whose opi	nion is contained in	this Report*		
Mayer Hoffman McCan	n, P.C.			
(Name - i) 401 Plymouth Road,	findividual, state last, fir Suite 200, Ply		PA /19462	
(Address) (Ci	19)E7 U U 3 300 E	) (State)	(Zip Code)	
CHECK ONE:	NEV 23 grass		APR > 5 2006 1	
	// Individual		, L	
☐ Public Accountant	ELMANDIAL		(15 AS)	
☐ Accountant not resident in United State	es or any of its posses	sions.		
FOR C	FFICIAL USE OF	VLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

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# OATH OR AFFIRMATION

I.	Gary Block	, swear (or affirm) that, to the best of
my kr	nowledge and belief the accompanying fi	nancial statement and supporting schedules pertaining to the firm of, as
	April 24 or the company nor any partner, propriet fied solely as that of a customer, except	2006 are true and correct. I further swear (or affirm) that or, principal officer or director has any proprietary interest in any account
	COMMONWEALTH OF PENNSYLVANIA  NOTARIAL SEAL  PATRICIA E. GULAS, Notary Public	Ray Ruy Signature President
	City of Philadelphia, Phila. County My Commission Expires October 21, 2008  Patricia E Sullas  Notary Public	Title
TINKERKE KINKER	(f) Statement of Changes in Liabilities S (a) Computation of Net Capital.	ondition. s' Equity or Partners' or Sole Proprietors' Capital. subordinated to Claims of Creditors.
	<ul> <li>(h) Computation for Determination of R</li> <li>(i) Information Relating to the Possession</li> <li>(j) A Reconciliation, including appropriate Computation for Determination of the A Reconciliation between the audite consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental R</li> </ul>	eserve Requirements Pursuant to Rule 15c3-3.  on or Control Requirements Under Rule 15c3-3.  ate explanation of the Computation of Net Capital Under Rule 15c3-3 and the le Reserve Requirements Under Exhibit A of Rule 15c3-3.  d and unaudited Statements of Financial Condition with respect to methods of eport.
		equacies found to exist or found to have existed since the date of the previous audit.  f certain portions of this filing, see section 240.17a-5(e)(3).



# **Mayer Hoffman McCann P.C.**

An Independent CPA Firm

401 Plymouth Road, Suite 200 Plymouth Meeting, PA 19462 610-862-2200 ph 610-862-2500 fx www.mhm-pc.com

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors

#### MAG Financial, Inc.

We have audited the balance sheet of MAG Financial, Inc. as of December 31, 2005, and the related statements of income and retained earnings and cash flows for the year then ended. These financial statements are the responsibility of MAG Financial, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of MAG Financial, Inc. as of December 31, 2004, were audited by other auditors whose report dated February 9, 2005, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2005 financial statements referred to above present fairly in all material respects, the financial position of MAG Financial, Inc. as of December 31, 2005, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Plymouth Meeting, Pennsylvania

Mayer Hoffman McCann P.C.

February 3, 2006

# **BALANCE SHEETS**

December 31, 2005 and 2004

	2005			2004			
ASSETS							
CASH	\$	86,098	\$	132,870			
COMMISSIONS RECEIVABLE		24,000		51,935			
MARKETABLE SECURTIES, available-for-sale		3,300		3,300			
TOTAL ASSETS	\$	113,398	\$	188,105			
LIABILITIES AND STOCKHOLDER'S EQUITY							
LIABILITIES  Accounts payable and accrued expenses	<u>\$</u>	50,462	\$	34,648			
STOCKHOLDER'S EQUITY Capital contributed Common stock, no par value; 1,000 shares authorized, 100 issued and outstanding		7,000		7 000			
Additional paid-in-capital		7,000 13,415		7,000 13,4 <b>1</b> 5			
Total capital contributed		20,415		20,415			
Retained earnings		42,521		133,042			
TOTAL STOCKHOLDER'S EQUITY		62,936		153,457			
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	113,398_	\$	188,105			

# STATEMENTS OF INCOME AND RETAINED EARNINGS

Years Ended December 31, 2005 and 2004

	2005	2004	
REVENUE			
Commissions earned	\$ 926,623	\$ 877,729	
EXPENSES			
Compensation			
Officer/stockholder	615,000	492,000	
Commissions - other	79,200	63,501	
Bank fees	10	76	
Consulting fees	6,231	8,002	
Insurance	6,340	7,402	
License fees	920	1,145	
Reimbursed administrative expenses	150,000	150,000	
Office supplies and printing	319	1,156	
Payroll and other taxes	14,342	25,549	
Professional fees	9,930	6,500	
Registrations and assessments	11,259	11,482	
SIPC expenses	150	150	
TOTAL EXPENSES	893,701	766,963	
INCOME FROM OPERATIONS	32,922	110,766	
OTHER INCOME			
Interest and dividends	6,557	3,491	
NET INCOME	39,479	114,257	
RETAINED EARNINGS			
Balance, beginning of year	133,042	88,785	
Distribution to stockholder	(130,000)	(70,000)	
TOTAL RETAINED EARNINGS	<u>\$ 42,521</u>	<b>\$</b> 133,042	

# STATEMENTS OF CASH FLOWS

Years Ended December 31, 2005 and 2004

		2005		2004
CASH FLOWS FROM OPERATING ACTIVITIES	•	00.470		444.05=
Net income Adjustments to reconcile net income to net cash flows from	\$	39,479	\$	114,257
operating activities				
Decrease (increase) in operating assets				
Commissions receivable		27,935		(18,621)
Increase in operating liabilities		45 044		47.450
Accounts payable and accrued expenses NET CASH FLOWS FROM OPERATING ACTIVITIES		15,814 83,228	_	17,452 113,088
NET OF STITLE OF THOM OF ENVIRONMENTED		03,220		113,000
CASH FLOWS FROM FINANCING ACTIVITIES				
Distribution to stockholder		(130,000)		(70,000)
NET INCREASE (DECREASE) IN CASH		(46,772)		43,088
CASH, BEGINNING OF YEAR		132,870		89,782
CASH, END OF YEAR	\$	86,098	\$	132,870

#### **NOTES TO FINANCIAL STATEMENTS**

### (1) Summary of significant accounting policies

Nature of business - MAG Financial, Inc. (the "Company") was incorporated in January, 1994, and commenced operations in 1995 upon receiving its broker/dealer approval from the National Association of Securities Dealers. The Company's principal business activity is selling insurance products with an investment aspect. The sole stockholder of this Company is also a stockholder in other insurance agencies which sell life insurance policies, but not investment products.

**Use of estimates** - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Income taxes** - The Company is an "S" corporation for Federal and state reporting purposes. Accordingly, all income or losses subject to income taxes is allocated to the individual stockholder for inclusion in his personal income tax returns.

Available-for-sale securities - The Company has classified its marketable equity securities as available-for-sale. Available-for-sale securities are carried at fair value, with the unrealized gains and losses, net of tax, reported in a separate component of stockholders' equity. The cost of securities sold is based on the specific identification method. Interest and dividends on available-for-sale securities are included in investment income.

Concentration of credit risk - The Company maintains cash accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses from maintaining cash accounts in excess of the insured limits. Management believes that it is not exposed to any significant credit risks on its cash accounts.

**Commissions receivable** - Commissions receivable are stated at the amount management expects to collect from outstanding balances. Bad debts are provided for on an allowance method based upon management's evaluation of uncollectible commissions receivable at the end of the year. The Company considers commissions receivable to be fully collectible; accordingly, no allowance for losses is required.

#### (2) Related party transactions

The Company pays for administrative services rendered by a related entity with common ownership. In both 2005 and 2004, the total reimbursement paid to the related entity for administrative services was \$150,000.

## (3) Marketable securities

Marketable securities consist of 300 stock warrants entitling the bearer to purchase 1,200 shares of common stock of the National Association of Securities Dealers. The warrants will be exercisable over four years which commenced in 2004. No warrants were exercised during 2005 and 2004. The exercise price is initially \$13, increasing \$1 each subsequent year. The fair value of the warrants is not readily determinable and, therefore, they are reported at cost. The warrants expire in April, 2006, but are expected to be exercised.

# **NOTES TO FINANCIAL STATEMENTS**

#### (4) Major customers

During 2005, commissions from four insurance companies approximated 61% of commissions earned. During 2004, commissions from four insurance companies accounted for approximately 79% of commissions earned.

#### (5) Net capital requirements

The Company is subject to the Securities and Exchange Commissions Uniform Net Capital Rule (rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2005 and 2004, the Company had net capital of \$ 35,636 and \$98,222, which was \$ 30,636 and \$93,222, respectively, in excess of its required net capital of \$5,000. The Company's net capital ratio was 1.416 and .353 to 1 as of December 31, 2005 and 2004, respectively.

### (6) Reserve requirements

The Company is exempt from the reserve requirements under rule 15c3 of the Securities and Exchange Commission. As a result of Section (k)(1), due to its limited business (mutual funds and/or variable annuities only), the Company is exempt since it sells only variable annuities and does not hold customer funds or securities.





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#### INDEPENDENT AUDITORS' REPORT ON ADDITIONAL INFORMATION

To the Board of Directors

MAG Financial, Inc.

Our report on the audit of the financial statements of MAG Financial, Inc. for the year ended December 31, 2005, appears on page one. Our audit was made for the purpose of forming an opinion on the financial statements of MAG Financial, Inc. for the year ended December 31, 2005, taken as a whole. The accompanying additional information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements. In our opinion, the accompanying additional information is fairly stated in all material respects in relation to the financial statements taken as a whole.

Plymouth Meeting, Pennsylvania February 3, 2006

Mayer Hoteman McCann P. C.

# ADDITIONAL INFORMATION - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE ACT of 1934

## December 31, 2005

NET CAPITAL		
Total stockholder's equity	\$	62,936
Total stockholder's equity qualified for net capital	<del></del>	62,936
Deductions and/or charges		
Nonallowable assets		
Commissions receivable		24,000
Marketable securities		3,300
		27,300
Net capital	\$	35,636
AGGREGATE INDEBTDNESS		
Accounts payable and accrued expenses	\$	50,462
Total aggregate indebtdness	\$	50,462
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required	\$	5,000
Excess net capital	\$	30,636
Excess net capital at 1000%	\$	30,590
Ratio: Aggregate indebtedness to net capital		1.416

# ADDITIONAL INFORMATION - RECONCILIATION WITH THE COMPANY'S COMPUTATIONS RELATED TO NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE ACT OF 1934 (Included in Part IIA of Form X-17A-5 as of December 31, 2005)

# RECONCILIATION WITH THE COMPANY'S COMPUTATION OF NET CAPITAL

Net capital as reported in Part I of Form X-17A-5	\$	48,548
Audit adjustments:  To record additional accounts and accrued expenses		(12,912)
Net capital as reported on Schedule I	<u>\$</u>	35,636
RECONCILIATION WITH THE COMPANY'S COMPUTATION OF AGGREGATE INDE	BTE	DNESS
Total aggregate indebtedness as reported in Part IIA of Form X-17A-5	\$	37,550
Audit adjustments:  To record additional accounts and accrued expenses		12,912
Total aggregate indebtedness as reported on Schedule I	\$	50,462



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Board of Directors

#### MAG Financial, Inc.

In planning and performing our audit of the financial statements of MAG Financial, Inc. for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate as of December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the use of management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Plymouth Meeting, Pennsylvania

February 3, 2006

Mayor Hoftman McCann P.C.